

سامير SAMIR

**BUSINESS IMAGING
SYSTEM & SERVICES**

P R O F I L E 2024

SAMIR

TRADING & MARKETING

SAMIR is a family business rich in heritage and remarkable growth. Established in 1953 by Mr. Hamed Mahmoud Al-Hindi, as a leading Sales and Marketing Company, it evolved over the years from the iconic Studio SAMIR to the ever expanding Samir Trading & Marketing Company.

The company represents world renowned, multinational brands that are leaders in their fields, offering a wide range of products and solutions. From Medical and Health Imaging and Clinical Laboratory Equipment to Dental and Therapeutics & Diagnostics technology. Picture Archiving and Communication Systems and high volume printers, large format scanners. As well as audio-visual educational products, conference room projectors, and AV control rooms. In addition to a number of consumer products and appliances.

Since its inception, the company has been consistently growing, marking achievements and earning a respectable reputation in serving the community, and providing the Saudi market with state of the art digital products. By doing this, the company has become among the top suppliers in the medical, office equipment and imaging industry across the Kingdom.

At SAMIR , we are leaders in our industry and we understand the meaning of success. We value our customers by offering them high-quality products and premium services that develop their loyalty and exceed their expectations. We believe that we will be successful if our clients are successful. We believe in honesty, trust, and integrity... At SAMIR , we believe in FUTURE.

OUR DIVISIONS

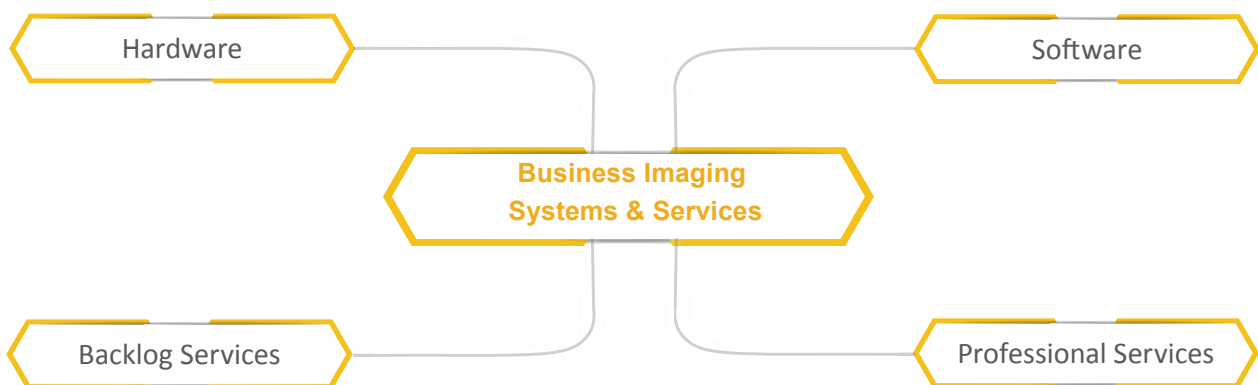


Business Imaging Systems & Services

The Business Imaging Systems & Services Division of SAMIR is a leading supplier of hard-ware and software in the field of Document Capturing, document archiving and management systems, providing low volume, mid volume and high volume scanners, microfilms scanners, archive writers and imaging software, in addition to being a pioneer in the field of RFID and backlog conversion services.

With more than twenty years of experience, the Business Imaging Systems & Services Division stands today as one of the best solution providers and outsourcing partners dealing with the most reputable companies that have large scale critical document scanning and imaging projects that need to be completed quickly and accurately.

At the Business Imaging Systems & Services Division we are committed to provide our esteemed customers with solutions that improve their productivity and proficiency, combining deployment of the latest technology, high-quality products and premium services.



Our Partners



NVS Soft

We as partner to NVSSoft solutions and products provide multilingual information management solutions. These solutions provide a rapid return of investment for businesses seeking to make use of the information they have and streamline their daily business.



ArcMate Enterprise Document Management Solution

NVS ArcMate Enterprise is a web-based enterprise document management system that was designed on a multitiered architecture enabling for security, scalability, performance, and connectivity with other systems. Documents and electronic files of all types can be captured into the system, recognized and indexed, secured using custom policies, routed and processed while keeping track of modifications and versions, and retrieved by searching for their indexes or inside their content in both Arabic and English.



ArcMate Capture Solution

ArcMate Capture is an enterprise level, distributed document capturing solution fit for both backlog conversion and on going scanning. Documents and forms are scanned, enhanced, recognized in both English and Arabic, indexed, and then released to any document management or work flow system through readymade or customizable release scripts.



EziFlow Document Workflow Solution

EZIFlow is a document workflow solution and platform to automate business processes of enterprises of all sizes. Built on .NET technology and works as a web service, EZIFlow enables businesses to achieve full integration with existing systems, harnessing the full power from all existing resources.



MedLogic eHIM

MedLogic eHIM gives physicians and other medical care personnel instant access to their task lists and patient charts. It integrates scanned images and electronic clinical data to create an all inclusive patient data repository. MedLogic eHIM is backed by a flexible and accurate chartscanning solution. It enables health care providers to scan entire patient charts or individual medical documents using standard scanners with pre-defined quality assurance workflows and multiple data extraction tools and techniques.



TARSOL

The Java based correspondence management system that automates and facilitates incoming and outgoing paperwork movement. It is a web based repository that stores paperwork data and attached scanned images and provides a flexible method of moving the papers among the organization's employees.



Kofax Capture™ products provide a standard, automated and consistent process for securely capturing all types of inbound documents and information, wherever it is first available whether a central office or digital mailroom, from a customer's home, a local branch office or even remotely from a smartphone or tablet.

- | KOFAX Document and data capture software.
- | KOFAX Transformation Modules.
- | KOFAX Front Office Server
- | KOFAX Communication Server
- | KOFAX Express
- | KOFAX VRS Elite



Dolphin RFID is a turnkey solution provider working across all frequency bands. With worldwide acceptance of its solutions, Dolphin can supply and support customized turnkey solutions on a worldwide basis. As one of the select few companies with their own Java based middleware, Dolphin solutions are agnostic to any specific brand of Readers or Database. Dolphin solutions have been accepted by all segments of industry - DOD, Corporate, Healthcare, Hospitality, Energy, Industrial and Oil & Gas, amongst others.

RFID (Radio Frequency Identification) Solutions

Radio Frequency Identification is a technology that is used to uniquely identify an object, animal, or person. RFID is coming into increasing use in industry as an alternative to the bar code. The advantage of RFID is that it does not require direct contact or line-of-sight scanning.

RFID Solutions

Based on TRUST, FLEXIBILITY AND RESPECT, we deliver rapid, reliable and robust solutions. With complete hardware and software integration and support, our customers can take advantage of tracking and tracing using RFID to control, manage and streamline their Assets. We offer integrated services that meet business specific needs to propel productivity and performance.

We offer following Solutions:

- | Files & Document Tracking System
- | Vehicle Tracking System
- | Access Control System
- | Solar Panel Management System
- | Asset Tracking & Inventory System
- | Library Management System
- | Laundry Management System
- | Hospital Management System



Depei is a leading Provider of Industrial Shredding Equipment Shanghai Depei Security Technology Co., Ltd. is a leading company in designing, manufacturing and market professional shredding, reduction, compacting and degaussing systems. Depei distributes, designs and manufactures different professional shredders and data security degaussing systems. During Year 2013 DEPEI International SRL (Italy) has being set up in Europe as DEPEI'S International sales and trading branch.

- | Data Security Degaussing Solutions
- | Office and Professional Shredding Equipment's
- | Industrial Shredding, Balers
- | Material Sorting Systems

Depei Certifications:

The degausser SDP-01 and the combi system CH-M200 comply with confidentiality requirements of the Chinese State Secrecy Bureau and PLAISTEC (People Liberation Army Information Security Testing Evaluation and Certification Center), attested by the certifications. PATENTS Depei company now owns more than 20 patents of intellectual property core technology, including 9 invention patents and more than 10 utility model patent certifications.

| BOWADP 6050



| BOWADP 7600



| SDP-01



Kodak alaris

Kodak offers the broadest array of document imaging products, services and solutions available. From innovative scanners to powerfully intuitive software... state of the art micrographics to world-renowned service... we deliver exceptional quality, productivity and responsiveness to meet your needs and address the business demands of the digital world. Discover why Kodak should be your partner of choice for advanced yet easy document imaging technologies.

Document Scanners

Getting documents into the workflow fast is essential. Helping your business do more with those documents is even more important. From desktop to high-volume production, Kodak Alaris has the ideal scanning solutions.

Desktop Scanners

Our desktop scanners are small, quiet, quick, intelligently designed and connect easily to your office systems. Perfect for small offices and individual use where ad hoc and transaction scanning is part of your daily routine.



Departmental Scanners

Streamline and automate your document management processes with our departmental scanners and benefit from the productivity gains and cost savings.



Production Scanners

Our production scanners redefine productivity, versatility and reliability. They're ready to tackle the most demanding high-volume requirements.



Network Scanners

Network scanners are just what you're looking for. Scan to applications, email, fax servers, network folders, FTP sites, printers, flash drives and more.



Microfilm scanner

With an Archive Processor from Kodak, you don't need a film specialist to get consistently high-quality results. We've incorporated the latest in digital monitors and controls, rapid recovery, energy saving stand by cycles, and an environmentally friendly anti-siphon water supply to deliver precisely controlled film processing with minimal operator training or experience. From automatic threading to archival quality film, Kodak brings easier table top processing to you.



Archive Writers

The KODAK i9600 Series Writers the easy way to help protect your critical business records from tampering or loss.

Kodak Capture Software

Automate your paper intensive business application by transforming paper document into critical business data. Quickly and easily convert batches of paper into high-quality images. Capture and index critical data and send smarter information to ECM systems, business applications with extensive integration to streamline workflow and processes. From desktop to high volume operations, Capture Pro Software scales to your needs.





Data drives your business decisions, but it's locked away in your documents. Our capture solutions extract valuable information from your most complex documents and accelerate it for immediate use in business applications through the power of speed, intelligence, and unsurpassed experience.

IBML High Speed Processing Scanners

The ImageTrac-Lite delivers exceptional Total Cost of Ownership (TCO) for applications such as:

- | Medical records scanning
- | Claims processing
- | Application processing
- | Back-file conversion
- | Service bureau/shared services scanning
- | Digital mailroom



PFU Limited (Japan), a Fujitsu company, is the maker of Fujitsu scanners. The company is a globally active IT provider that designs, manufactures and markets computer hardware, peripheral products and enterprise software. PFU offers the broadest portfolio of document scanners for professional personal, desktop, workgroup and high-volume production environments and is one of the world's leading document scanner companies.

Fujitsu Scanners





TSC Auto-ID Technology is an emerging leader in the production of innovative, competitively priced thermal bar code label printers. We were the first Taiwan-based manufacturer to supply more than 3 million label printers to the Auto identification market a testimony to the world class quality of our products.

| Industrial Barcode Printer



| Desktop Barcode Printer



| Portable Barcode Printer



Image Access scanners produce the highest quality image output at the fastest speed available in the large format market. We are committed to providing products with a focus on ecology and sustainability by using long-life LED illumination, ongoing compliance with electrical and ecological norms and standards, and through our own technological platform, Scan2Net® - a recognized standard for reliability, flexibility and ease of use.

| Image Access is the only scanner manufacturer that offers products in all large format segments:

- | Overhead scanners for valuable books more than A1 in size
- | Flatbed scanners for formats greater than DIN A3 / 12.5x18.5 inches
- | Sheet feed scanners for documents between 36, 48 and 60 inches in width
- | Fine Art scanners for non-contact overhead scanning of 36 x 60"



Our Projects

Major Backlog Conversion Projects Completed

Name	Volume	Media	Duration
Saudi Monetary Agency – Kingdom wide	40 million	Microfilm	4 Years
Saudi Fund for Development	1 million	Microfilm	1 Year
Gen. Org. for Social Insurance (GOSI)	1 million A0/A4	Digital	1 Year
Lucent Technology	2 million	Digital	3 Years
Saudi Cairo/United Saudi Comm. Bank	30 million	Microfilm	3 Years
Islamic Development Bank	500,000 rolls	Digital	1 Year
Ministry Of Finance	3 million	Microfilm	1 Year
Al-Jazeera Newspaper	360,000 A2	Digital	11 Months
Ministry of Girls Education	10,000 / A0	Digital	6 Months
SAIB	2.2 million	Digital	10 Months
NACO (New Jeddah Airport)	1 million / A0	Digital	1 Year
Saudi Telephone Co. (STC)	60 million	Digital	2 Years
King Fahad Medical City	5 million	Digital	1 Year
Saudi Stock Exchange – Tadawul	23 million	Digital	1 Year
King Khalid University Hospital	40 million	Digital	1 Year
King Abdulaziz University Hospital	16 million	Digital	1 Year
King Faisal Specialist Hospital	4.2 Million	Digital	10 Months
Riyad Bank	118 Million	Digital	2 Years
Arab National Bank	80 + Million	Digital	1.5 Year
Emaar	15,000 / A0	Digital	3 Months
Emaara Qassim	3.5 Million	Digital	1 Year
Ministry Of Finance (Amlak)	3.8 Million	Digital	1 Year
Banque Saudi Fransi	35 Million	Digital	1.5 Years
Riyad Bank (Backlog)	400 Million	Digital	7 Years
Sanabil Investment	150,000	Digital	3 Months

Major Backlog Conversion Projects Ongoing

Name	Volume	Media	Duration
Banque Saudi Fransi	150 Million	Digital	5 Years
Aramco	Open Volume	Digital	10 Years
Ministry of Finance	70+ Million	Digital	2 Years

Our Clients

Some of our valued customers for Document Imaging Solutions

Banking and Financial Services

- | Banque Saudi Fransi
- | Riyadh Bank
- | Islamic Development Bank
- | Saudi Hollandi Bank
- | SABB

Health Care

- | Dallah Hospital
- | King Saud Medical Complex
- | Jubail General Hospital
- | Dhahran Airbase Hospital
- | King Fahad Medical City

Higher Education & Research

- | King Abdul Aziz City for Science & Technology (KACST)
- | Jubail Industrial College
- | College of Telecom

Engineering Construction and Operation

- | Saudi Binladen Group (SBG)
- | Saudi Technical Engineering Systems Associated (STESA)

Military Services

- | Royal Saudi Air force
- | Saudi Arabian National Guard
- | Royal Court of Saudi Arabia – Military Service Register

Telecommunications

- | Saudi Telecom Company (STC)
- | Zain, KSA

International & Regional Bodies

- | Gulf Cooperation Council (GCC)

Other Government Bodies

- | Saudi Arabian General Investment Authority (SAGIA)
- | Saudi Customs
- | Institute of Public Administration



www.samirgroup.com